## A STORY OF FARMINGTON a house, backed by capital and a known reputation for square dealing.

A Man Who Tells the Truth-Squire Simpson Shows Why It Pays Best to Trade With the Home Man.

(Copyrighted, 1982, by Frank Nichola.); "And, then, when it comes to cloth- made fame for Farmington, and they "I move that we tray the new organ ing. I think it pays to patronize "The have been induced to remain here be of Farre, Fake a Co.," cried the dea- Grand Lender" continued the dearen. cause we give them liberal encour-

The doctor's wife seconded the most nets, its profits are applied to instantation.

ing a mistake. No community can the pride of the town, just because it Give them a call for any sort of reprosper that divides its forces; its is prosperous." loyers and sellers must work to. The widow thought the catalogue at the right price."

"Hugh," said the dencon. "I believe by low. in buying where I can get things the cheapest

"No do L" answered the squire. that the home man gives better goods tion keeps his prices down."

"Jess so, and strike the home man logue house." when you want credit," retorted the "I'm not built that way. The claimed the minister, "to order of a cign-made product," home man gives employment to my entalogue home if you want a va-boys and girls, he employs other peo- riety of goods; one doesn't have to ple who consume my products, he chase all over the foven." "Jesu so." couldn't get them here," triumphant-spends his profits in building up the said the squire, "and you don't if you by declared the Widow Smith.

"I recken not." dryly remarked the titled to my support."

every time you fire a contribution

man in town, deacon, striking basis of the ness men for donations. I never city." "I like to go to hendquarters when I they would entertain a party of sixty prices in the county,"

lory," pompoundy asserted the deacon, ing brethren "Take them to the St. "In you send to Washington for Francois hotel by all means," sugin Troy can sell you as cheap as the retailer in Chicago, and he's here to at store of THE GRAND LEADER MERCANTHE CO. and COLE & NIX- ble printiles every delectable dainty they know how to buy close, they are alert to undersell competition, their hotel. goods have the guarantee of an honeable name. If they are not head of," the squire went on, "are those quarters, I don't know what the term | who send away for jewelry. Phony

"The big cities set the fushions, why catalogue sharks. It's an easy to fill shouldn't I-" began the doctor's a mail order with trash and so im-

"Why abouldn't you buy your finery there, ch?" laughed the sonire, "One Tetley you are safe. Back of the fact reason is that right here in this city the suffinery establishment of MISS spection, is a stock superb in quality SEXUD HIGHLEY provides every fa- and extent, is the guarantee of a rility for getting everything that's

food articles, you find the home man the house." best of every possible thing in staple and fancy groceries. "Nobody denies that," said the squire, "But how nies that," said the squire, "But how

"One of the rankest swindles of the about the quality? That's what confrom the cheap imitation woods its freely used by unscrupulous men. The

"That is where you make a great big mistake," retorted the deacon. first man you strike with a subscrip-"Now, I know by experience that you tion list but the home merchant? can't buy dry goods any cheaper in Who helps to keep up the churches, the city or from the catalogue house schools and charities Farce, Fake & than you can at The Grand Leader Co., or The Grand Leader Mercantile Mercantille Co. or at McCormick, Co. And yet you'll propose to send sprott & Co.'s, or at Morris Bros. away for boots and shoes when you They have as fine an assortment of fires goes in that line as you can find in any town in the state. Their home. That's blindness deacon, Here's buyers' tastes is admirable, too, and a store erammed full of a superb you can always get pretty goods, as stock of the latest styles of the hest-well as durable."

The special committee having a me to ignore it and take a dead sure charge the construction of the new chance of getting swindled by a conhall reported that they had contracted with Tetley, Klein Lumber Co. for Deacon, you worry me." the material. Squire Simpson ex- "The most pestiferous naisance in pressed gratification. "That is a conthis day and generation." remarked cern," said he, "that is always behind the squire, "is the nomodic picture every public enterprise, and I am maker. All the art he possesses is giad that this lodge appreciates it. that of e racting coin from people. of the squarest treatment, and its fa-cilities in the way of a complete and of such consummate skill and perfect extensive stock of every variety of the best quality lumber are equal to any in this section. knowledge of the technique of por-trait making as Robert S. Kahn in this community. And what is stranger

"There's one husiness the cats-logue mon doesn't meddle with," sug-derful fake higger prices than the greated the colonel, "the butcher." "flat the packer does," cried the squire. "His agents slip around and take private orders for cured meats. They get no encouragement from me. Detimers fires, supply my table. They are always stocked with prime meats of every description that I know to be first-class quality, their weights are honest and their prices graded to the lowest market noich. It pays to deal with them.

reputable home man asks for perfect work."

"I allow," remarked the captain, "that its peakers a community."

"I allow," remarked the captain, "that its peakers a community."

"An' the chief of 'em's the grafeer was for element and clasping that he (a modest man if he is a glib talker) turned red behind the ears.

"I lew I've been converted, squire," who works the farmers with suidry plows and wind-mills," declared the squire, "And that's why Farce, Fake & Co. sible house like Jacob fleiber's in the field it servers 'em right if they monday our local dealer sold the organ.

machinery and outfitting for farm, dop or how-shold, and nobody has my call to take chances with strang-

ers. Then you can get terms that Mr. Skip-the-pracies chap can't give," There is another firm which has general blacksmith. prove your town, it juys taxes to help agents for McCormack Harresting This brought the matter before the you run the form muchine, it sub- Machines and dealers in agricultura ledge, which was working under good scribes to every public enterprise. It implements. Their repute as smiths sells you clothing that is honest at and especially as horse shoers, it Squire Simpson ress in protest. prices that are remonical, it carries more than local. Shocing is more "Neighbors," said he, "you are make a stock that in extent and variety is than a trade with them-it is an art. pairing and you'll get an honest job

houses quoted wall-paper wonderful- "One of the queerest things in this question of home trade," "But what's Your guarantee of equire, "is the tendency of the farm-quality?" demanded the squire. "If ers to kill their own grain market, you go to 6. W. James you make your Take the matter of flour. Here is "That's one reason why I am a John own selection. And they carry every Glessing & Bro's, roller mill and eleny on the spot man, or I've learned latest product of the mills, from the vator. They manufacture all grades ordinary grades for the modesthomes of the most superb floor, every for the money than, the cutalogue to the ornate marriels of art fit to housekeeper in the community will mun; he can't afford to sell shouly grave the walls of a queen's bouldair, admit that, yet the farmers expect goods to his neighbors, and compete. There's nothing in wall papers they the miller to buy his wheat, while he do not have in stock, and they also permits his grocer to faist on him "it's my privilege to go where I carry the best line of paints to be an inferior grade of foreign flour dense with my money," persisted the found, much more reliable than what without question or hindrance. It you get when you buy from a cata- takes the rawest kind of gall, it drikes me, to demand the market "But nor how convenient it is." ex- price for grain and then buy the for-

> "My boy ordered a dozen shirts from Chicago at two dollars, and he

They carry an assortment of goods mire. "Seventeen cents each-worth no strings on me," that comprises every possible artic that to make them. You can imagine cle needed in the economy of house. What the stuff is. Now if he had He has if you are a fair man," de- keeping or for personal adornment, gone to Morris Bros., he could have clared the squire. "He is a target You can't name a line of goods car- examined the goods, assured himself tied on shelter that they do not have, of the quality, and received the guargun. When the church burned down And their qualities and priors are of latter of people he knows to be square last summer you were the limitest a character that have made floor one and reliable. The rule of fair prices of the most popular converns in the and first-class quality in all grades ross through that magnificent stock heard that Farce, Fake & Co. gave a The social committee at this point of gents' furnishings. I don't think asked for instructions as to where small find a better stock or lower

"Non a man, to be well dressed, stamps," sureastically asked the stated Squire Simpson. "It's the possible and that is why I always buy topice. "I tell you that the retailer must home-like place of entertaining my tailor-made suits of Chas. Gierse. ment in the city. There is every lux. He gives you good goods, fall priers urious consenience and comfort for and guarantees a satisfactory fit every correct mistakes. Take the depart- guests, they will receive the politest time. The non who sends away to an of attention, and will find that the tac irresponsible house for made-to-order goods will never do so a second time. on the market, spiendedly served. I'll centure to ascert."
Farmington takes price in this model. "Nothing so advance

ty of a community," philosophized the squire, "as aggressive enterprise, "The most credulous people I know A firm like Mayberry & Highley, for instance, is of value to the whole jewelry is the stock in trade of these omething as active citizens. That is the reason why I always patronize possible for the victim to get redecas. With a house like that of Robert Besides doing my duty to my dumb beasts, I know I am spending money with good men. They have a good that the goods are on hand for in-'hos and do a general transfer busi-

house that could not afford if it "I save gut the killsoh put into me with a department store buggy."

would to misrepresent qualities."

reputable home man asks for perfect

less and keep all the profit at home. time you want a buggy or wagon, There's no sense in being bothered by

I find everything a housekeeper can want in the stove, tinware and house the old man. "To the home-made idea, supply lines in the sphendld stock at Boswell & Helber's, and I have confi-buy bread "like mother used to make," The colonel suggested that certain the labor and worry attendant on baking. I believe it's most profitable kinds of manufactured articles, nota-bly harness, could be produced cheap-

only something about—a dealer like W. H. Rottger, for instance. His repute for honest material, good work and reliable representation is as the page of an open book in this community knows to be first-class quality, sold on their to be first-class quality, sold on their respectively. The stock and at close prices. The stock was all continued to growl his line."

Only something about—a dealer like W. H. Rottger, for instance. His repute for honest material, good work and reliable representation is as the page of an open book in this community, he carries hand-made harness and suddery stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the first-class quality, sold on their heavy stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stock of extent and variety to market. Same way with drugs. In the stoc drags, paints, toliet articles. They also do a wholesale drug business,

"But while I'm talkin' on this line," said the squire, "I am reminded of two institutions that are a great help to our town our banks. There is the Bank of Farmington and the St. Francois County bank. If you need money, you can always find accommo dation there, and if you have a little sum to put by for emergency, you can't find safer or more reliable places; and you'll always find them polite and obliging.

"Then there's our real estate and abstract firms," continued the squire. and Smith, Bleeck & Co., and Pipkin & Swink. . any will furnish correct abstracts of lands—and you don't ever want to buy land aniess you know the title's good; they will fernish you insurance in the best and safest comland for you, buy you a farm or a

bright in the best of doing business away from home."

"Eggs is eggs," said the old lady, who did not know that eggs were graded into eggs, fresh eggs and strictly fresh eggs when they go to market. Same way confictions which we have seemed at the working of vertical entering the land of the working of vertical entering the land of the limitation of bake day from household cares I believe I'm in favor, in this one case, of doing business away from home."

"Eggs is eggs," said the old lady, who did not know that eggs were graded into eggs, fresh eggs and strictly fresh eggs when they go to market. Same way with the second transport the work for more large man lived move to filmed the average of mountain was more self-dependent, and where even graded into eggs, fresh eggs and strictly fresh eggs when they go to market. Same way with the self-market was less of the self-market. Same way with the self-market was less of the self-market. Same way were self-dependent, and where were self-dependent, and where were self-dependent, and where were self-dependent, and where were the self-market. Same way with the self-market was less of the self-market which has grown in this countries, much have and electrical eners importance steam and electrical eners in the security and electrical eners in the security and electrical eners in the security and elec

manes its possessor in a peculiar series as monate to the community as a whole just as a great intellect dose, if it is unaccompanied by developed conscience, by character. But obviously this no more affords grounds for condemning wealth than it does for condemning intellect. Every man of power, by the very fact of that power, is espaile of deing damage to his peculibror. But was not as

MINESS BLIVERS A PROPOSICE.

Williamstatic. Com., Aug. 25.— The read automat Presenting of the Board of the B

Kansas City election commissioners—
Frank P. Sebree, chairman; Ben. F.
Paxton, secretary; H. C. McDougal,
minority member. The terms of these
incumbents expire August 21, 1905.

The dor members of the client one
pays only two per cent, octeight,
but, so far as the bonds are held
as the closer one
pays only two per cent, octeight,
but, so far as the bonds are held
as the basis of bank currency (and
full, who will continue the tariff tax on
trust productions. incombents expire August 21, 1905. trust productions.

The also appointed Henry P. Stewart, The opportunity to turn down the of taxation on the bank currency.

HARE-BRAINED FILIBUSTERS. Story of the Attack on Bluefelds, vieve before the Louisiana murchase

half century ago. San Francisco, Aug. 24.—Carlos berend, a planter and merchant of Severe Storm in Saline County. Girl Killed By Lightning. Katie Keeny, 17, daughter of John

the invaders. Overend is of the opin-ion that they will not be treated Bluefields, the political situation in

Gearagem is reported to be very The barn of Louis Poggemorlier, of ital. struck by lighting and destroyed. The 2,000 bushels of wheat were stored in the building, which was burned, as well as grain separator and other farm implements. The loss is esti-

New York, Aug. 24.-An electrical mated at nearly \$4,000. train, which is to soon be used in Itmate will make 90 to 100 miles an

and is remarkable for solidity and have been eliminated. Electricity will be the metive power, and the third | Co. for \$250,000, and will extend line. built for the first trial trip.

stead of the high speed increasing the danger, it is claimed that the train danger, it is claimed that the train has called a meeting of the organiza will be safer and run less risk of tion at Columbia, September 11-12. eaving the rails than the ordinary The resignation of Judge H. C. Mc tricians is that the train is practically electrically weided to the track

THE REMAINS OF THE FAIRS.

The train will be equipped with 12

otors of 139-horse power cach. In-

Nicaragen, in July, By a Hand-

ful of Fillbusters.

TO BE USED IN ILLINOIS.

dred Miles an Hour.

the exact nature of the injuries which caused death. The consent of the late Mr. Fair's family has been ca-

Husband Charged With Poleoning Bedford, Ind., Aug. 25.—Mart Col-lier, aged 52 years, the husband of Mrs. Mart Collier, who, with her chil-dren, grandchildren, some-in-law and several boarders, were seriously poi-somed with arsenic Thursday, was af-rested Sunday and placed in jail on a charge of poisoning, with arsenic, the flour with which cookies were balced and served to the bousehold. Collier

police commissioner, for a term and- politicians, who secretly, if not open- This explains why the two per cent. mg January 1, 1903, vice Frank P. Se- iv. favor the tariff subsidy to the bonds sell so much higher in bree, resigned. Thomas Phillips, in-spector of oils, for a term ending They can enforce the Hanna-tiron-per cent, bonds, sell so much higher in pro-pertion than the three, four or five spector of oils, for a term ending. They can enforce the Hanna-tiro-June 18, 1903, vice Ben. F. Paxton, re-tenor plan of letting well enough bonds of 1925 now sell for about 193, alone or they can vote for those and the twos for about 108. This is who are pledged to lift the tariff on the basis of about 2.15 per cent. Mrs. Mary L. Anbuchon died at her the aome in Madison street, Jefferson "jetting well enough alone" prominute of the necessaries of life which the twos. If, however, the so-called twos are considered as 25, per cent. City, aged 82. She was the widow of the late Gen. Napoleon Aubuchon, of deciding this question, it is well to will be found to be selling on the

New Buster of Trusts.

say the rocking of the engine brought on stomach trouble, which was re-

Purchased a Telephone Company. Theodore Gary, of Macon, has purchased the Mineral Belt Telephone It connects cities and towns in south-

Mexican Veterans to Meet. Mexican War Veterans' association,

Dougal, Kansas City, as president of the Missouri World's fair commission has been handed to Gov. Duckery.

a bridge in Andrew county. A J. Halfbree, of Rosendale, was caught Gov. Dockery is understood to have up of the Missouri World's fair com-

A threshing cagine erashed through

Poured Oil in the Cook Stove. Mrs. Abiju flallew, of Liberty, died, a few days ago, from burns re-ceived while pairing oll in the cook

C. D. Humphreys, a farmer at Ball-win, St. Louis county, committed sui-cide by jumping into a cistern. He had been sick.

Ste. General e county, who died a few years ago and is buried in St. Louis.

She was a member of the old Valle country for nearly double what they pays indirectly a premium on honds. family, which settled near Ste. Gene | sell them for in other countries.

was made, and was married in southeast Missouri to Gen. Aubuchen a the coal strike and President Roose, without interest. If it would make velt having pocketed the report of the premium five per cent, it could be very pleased to undertake what All of our government bonds en-Hanna and Roosevelt have failed to ac-complish, and being such a noted trust per cents are more favored than the bunter he may accomplish it. Brother others. If all privileges were taken Quay, like his enemy Hanna, hunts the away from our bonds, they would Keeny, a farmer, near Lees Summit, trusts to their lair to fry the fat out of them, and it may be cheaper for the income of about 2.25 per cent. That coal trusts to stop the strike than to is, the government could issue 2%

Senator Hanna shocked the country n October 21, 1899, by saying: States." On Friday, August 8, another announced, at Chautauqua; "There are no monopolies in this country, ex-Macon. Up to 18 months ago he had been a locomotive engineer on the Burlington railroad. The observable undoubtedly wants to help laborate the local statement of the local statement o undoubtedly wants to help labor all lic-he can; in fact, will devote the rest of

permanent good until he recoginzes too close a prisoner of the trusts an the monopoly element in trusts and cessfully to approach either of these combinations and destroyes it. But subjects. A democratic majority in if Hanna couldn't tell a trust or mo- the next house of representatives in nopoly if he saw it coming up the the surest guaranty of both reciproc-street, his case is hopeless. He will ity with Cuba and a proper revision continue to waste his time and good of the tariff. Utica Observer. intentions while trests and monopo-lies prey upon consumers, including cerned over national affairs now than

philosophers greater than Senator Hanna, and as he gets deeper into the subject he will perhaps be disap-pointed as well as surprised to discover --- One cellent as it is in itself, is no solution of the industrial problem, but at the is the rebate that is allowed our best only partial palliative of surface caught symptoms of the world's most serious

— Day by day the trusts tighten their grip upon the throat of the re- if the manufacturer exports his carpublican party, and he is a duli one indeed who believes for a moment that the party can ever extricate itself from the clutches of the monopolies it has created. In fact, it has no desire to if the trusts will keep producing campaign boodle.—St. Paul Globe.

If the manufacturer experts his carpets and cloth the government refunds to him the duty that he has paid on the wool that goes into those goods. Thus the tariff discriminates in the case of foreign purchasers against our own people.—Indianapolis News.

Robert L. Banks, 26, clerk is a rail-ny office at Hannibal, returned from not be in the hands of Hanns, whose dinner and was opening a letter when the drupped dead.

Farmer Jumps into a Cistern.
C. D. Humphreys, a farmer at Ballwin, St. Louis county, committed suicide by jumping into a cistern.

Hanna's loyalty and ability, but it is natural for him to want his own tried friends and the county in the county of the cistern.

of one-half of one per cent. to the holders of two per cent, bonds. If Senator Hanna having failed with it would raise this premium to 31/2 his Civic Federation annex to adjust per cent. it could borrow money

paign fund. It is about time for Broth-er Hanna to make another effort or two per cent, on ordinary bonds and Quay will be looked to as the adjuster sell them at par, and the statement of the troubles between labor and cap- in the campaign book is false.

## BYRON W. HOLT. POINTS AND OPINIONS.

gressmen are too late in learning that sion of the tariff. The record of the Fifty-seventh congress in its first sestariff revision will be intrusted to the democratic party. St. Louis Repub-

they had been in some years. So long as the democrats manifested indifference to the tariff there was no danger. but now that tariff reform and the to the front the democratic party looks formidable once more.--Kamsas

present tariff that is not perhaps unmanufacturers for goods exported, thus: An American wool manufacturer must pay an exorbitant duty on wool. Of course, he adds this to

The best way to make the trusts behave themselves is to put them in competition with the world. The best way to make them arrogant is by a protective tariff to give them an exclusive market. Let the democratic party make its fight on this it will stand on solid groun

Chairman Griggs, of the demo-cratic congressional campaign com-mittee, after consulting with leaders of his party in the cast, has decided to make it four paramount issues in-